



داریانا افغان هوایی شرکت  
**ARIANA AFGHAN AIRLINES**  
P.O.BOX(76)KABUL AFGHANISTAN



## Islamic Emirate of Afghanistan

Ariana Afghan Airlines

Finance and Administration Directorate

Procurement Department

***Non-Consultation Services and Goods Procurement***

# REQUEST FOR QUOTATION (RFQ) FOR THE PURCHASING OF AIRCRAFT FUEL AT KABUL AIRPORT

**RFQ Serial Number: (RFQ 010-060-Aviation Fuel for KBL AIRPORT)**

**RFQ Date: (28-MAY-2025)**

**Bid Closing Date: (02.JUN.2025) 12:00 AM**

**Bid opening Date: (03-JUN-2025)**

To: **[whom it my concern/supplier]**

1. Ariana Afghan Airlines Has Planned to purchase Aircraft Fuel reflected on schedule of item and is applying some of that allocation for the purchase of Aircraft Fuel for which this Request for Quotation is issued.
2. Your quotation including requested documents and Price, must be send to the [bidding-box@flyariana.com](mailto: bidding-box@flyariana.com) Address before closing Date. Any quotation received later than the scheduled time will be rejected. The quotation must send with complete requested information, the quotation must be clearly marked quotation for the mentioned RFQ, and send it only to the [bidding-box@flyariana.com](mailto: bidding-box@flyariana.com) e mail address only
3. All quotations must be valid for a min period of fifteen (15) days from the closing date of the Request for Quotations.
4. This quotation shall be completed/filled and signed by an authorised representative of the Supplier.
5. In the case of any arithmetical discrepancy between the Unit Rate and the Total Amount quoted, then the Unit Rate shall prevail both for the evaluation of quotations and for the subsequent Purchase Order.
6. Depending on the final requirement, the quantities shown may increase or decrease by twenty five percent (25%) and this shall be reflected in the Purchase Order.
7. The Purchaser is not bound to accept the lowest quotation and reserves the right to accept or reject any or all the quotations without assigning any reason whatsoever.
8. The Supplier should sign and stamp all RFQ's pages
9. The supplier must send priced contract of the fuel with signed RFQ.
10. The parties agree that the PLATTS price should be calculated based on the global price at the end of every fifteen (15) days, so that the daily PLATTS price is added together with the number of days (15) and the sum is divided by the number of days (15). The result of the calculation will be the average cost of the PLAATS for the period of 15 days and is the last payable PLATTS Price.
11. The PLATTS data should be provided from Golf market for Jet 1, and for the TC1 the PLATS price of Central Asia is required.
12. **For evaluation purpose please provide PLATTS price.**

Signature of buyer authorized representative:

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Printed name and receipt signature of the supplier:

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**SCHEDULE OF ITEMS AND PRICED QUOTATION (FOR AIRPORT COMPANIES ONLY):**

Type of Fuel	Nomenclature	Location	Quality inspection	Total QTY		Period of contract
TC-1 OR JET A-1	Aviation Fuel	Afghanistan	JIG standard Method	Minimum 1000 MT	Maximum 3000 MT	Open-Framework
Description	Airport	UOM	QTY	Plats Price /MT	Fixed Service Price/MT	Sub Total Price
Aircraft Fuel for Hajj 1403 Two phases in Kabul	Afghanistan International Airports Kabul	MT	1000			

PLEASE FILL THE ABOVE YELLOW BOXES (ONLY THE COMPANIES THAT CAN PROVIDE SERVICES INSIDE THE AIRPORTS)

**SCHEDULE OF ITEMS AND PRICED QUOTATION (FOR COMPANIES OUTSIDE THE AIRPORT):**

Type of Fuel	Nomenclature	Location	Quality inspection	Total QTY		Period of contract
TC-1 OR JET A-1	Aviation Fuel	Afghanistan	JIG standard Method	Minimum 1000 MT	Maximum 3000 MT	Open-Framework
Description	Airport	UOM	QTY	Price /MT Up to KBL Airport (Excluding Taxes)	Price/MT Up to KBL Airport (including Taxes)	
Aircraft Fuel for Hajj 1403 Two phases in Kabul	Afghanistan International Airports Kabul	MT	1000			

PLEASE FILL THE ABOVE YELLOW BOXES (FOR THE COMPANIES WHO CAN'T SUPPLY FUEL UP TO THE AIRCRAFT)

## TECHNICAL SPECIFICATION OF AVIATION FUEL:

TC-1		
Flash point	38 °C (100 °F)	
Auto ignition temperature	210 °C (410 °F)[6]	
Freezing point	-47 °C (-53 °F)	
Max adiabatic burn temperature	2,500 K (2,230 °C) (4,040 °F) open air burn temperature: 1,030 °C (1,890 °F)[9][10][11]	
Density at 15 °C (59 °F)	0.804 kg/l (6.71 lb/US gal)	Delivery Point: Into- Plane or Airport selected Storages
Specific energy	42.80 MJ/kg (11.90 kWh / kg)	Invoice Frequency: Weekly
Energy density	34.7 MJ/L <sup>[12]</sup> (9.6 kWh / L)	Contract Estimated Start Date: 05-JUN-2025
Specific energy	42.80 MJ/kg (11.90 kWh / kg)	Lead Time: Upon Call or immediately

**PLEASE FILL AND SIGN BELOW FIELDS**

Name of Supplier:	
Signature and Stamp of Supplier:	
Date: 25-05-2025	

### 1- DOCUMENTATION REQUIRED WITH THE SUBMISSION OF THE QUOTATION

The Supplier shall attach the following documents to its quotation:

1. A valid Business/trade/ commercial License; Afghanistan Aviation Authority. Permission letter and Foundations for fuel supply.
2. Quality Certificate.
3. Any other documents about the fuel supply and fuel distributing (if available).

### 2- TERMS AND CONDITIONS FOR THE SUPPLY OF AIRCRAFT FUEL AND PAYMENT

The Terms and Conditions hereinafter may only be varied with the written agreement of the Purchaser and no terms and conditions put forward at any time by the Supplier shall form any part of the Contract:

- (a) The supply of the Aircraft Fuel shall be completed within *The Lead Time which*.
- (b) After completion of the supply of the Aircraft Fuel, the Supplier shall submit an E Invoice to the billing address which reflected on the PO, (Agreement)
- (c) payment of the Invoice shall be arranged by the Purchaser by using the following method of the payment:

**RELEASE DATE**

**RFQ/G 4/6**

#### Method A: 15 Days Credit Bases

- (d) payment process of the Invoice shall be arranged by the Purchaser as well Payable Team and pay by Finance Department as per payment method reflected on article (c)
- (e) The Purchaser may, by written notice sent to the Supplier, terminate the Purchase Order, or Contract if applicable, in whole or in part at any time for its convenience:
  - (i) if the Supplier fails to deliver any or all the Aircraft Fuel within the time period(s) specified in the Purchase Order; or
  - (ii) if the Supplier fails to perform any other obligation(s) under the Purchase Order; or
  - (iii) if the Supplier, in either of the above circumstances does not cure its failure within a period of (3) three calendar days after receipt of a notice of default from the Purchaser specifying the nature of the default(s); or
  - (iv) if the Supplier, in the judgment of the Purchaser, has engaged in any corrupt or fraudulent practices in competing for or in executing the tasks under this Purchase Order; and
- (f) Acceptance of the purchase order by supplier is considered as signing of the contract.
- (g)

#### **Price Calculation/Breakdown to be sent by supplier:**

Including plats data Basis PRICE + Differential + DTF and service charges if applicable, the prices shall be used for evaluation of lowest price. Please indicate the figure in section 1 and also attach price breakdown signed and stamped to this RFQ.

### **3- VALUATION OF QUOTATIONS**

#### EXAMINATION OF QUOTATIONS AND DETERMINATION OF RESPONSIVENESS

Prior to the detailed evaluation of Quotations, the Purchaser shall determine whether each Quotation:

- (a) meets the eligibility criteria;
- (b) has been properly signed;
- (c) Is substantially responsive to the requirements of the Request for Quotations Documents.

A substantially responsive Quotation is one which conforms to all the terms, conditions, and specifications of the Request for Quotations Documents.

To evaluate a Quotation, the Purchaser shall only use all the factors, methodologies and criteria defined hereinafter, no other criteria or methodology shall be permitted:

- (a) evaluation will be done for Items or Lots;
- (b) price adjustment for correction of arithmetic errors;
- (c) price adjustment due to discounts offered;
- (d) adjustments due to the application of other evaluation criteria as follows: factors related to the characteristics, performance, and terms and conditions of purchase of the Aircraft Fuel and Related Services; the effect of the factors selected, if any, shall be expressed in monetary terms to facilitate comparison of Quotations;

If a Quotation is not substantially responsive, it shall be rejected by the Purchaser, and may not subsequently be made responsive by correction or withdrawal of the nonconforming deviation or reservation.

No negotiation shall be held with the lowest or any other Bidder after tender opening.

### **CORRECTION OF ERRORS**

Quotations determined to be substantially responsive shall be checked by the Purchaser for any arithmetic errors. Errors shall be corrected by the Purchaser as follows:

- (a) where there is a discrepancy between the amounts in figures and in words, the amount in words shall govern; and
- (b) where there is a discrepancy between the unit rate and the line item total resulting from multiplying the unit rate by the quantity, the unit rate as quoted shall govern, unless in the opinion of the Purchaser there is an obviously gross misplacement of the decimal point in the unit rate, in which case the line item total as quoted shall govern, and the unit rate shall be corrected.

The amount stated in the Quotation shall be adjusted by the Purchaser in accordance with the above procedure for the correction of errors and, with the concurrence of the Bidder, shall be considered as binding upon the Bidder.